



# Knowledge and Experience

# Sam Lumb

crestedbuttesothebysrealty.com

970.275.2448 | slumb@livsothebysrealty.com





#### Riverfront Ranch 540 acres Near Crested Butte

A large riverfront ranch located 6.5 miles from Crested Butte. This diverse ranch landholding includes 1-mile of the East River, river wetlands, conserved, irrigated livestock meadow, aspen glades and evergreen forest, majestic rock formations, wonderful views from a prominent, level, hilltop homesite, and a generous 31 cfs priority water rights. The property is served by a yearround County maintained road to the entrance. Situated in Game Area 55 with abundant wildlife and prized East River fishing. This is very private location for a legacy home and convenient to all the fine advantages of living in Crested Butte and the East River Valley. \$4,995,000



#### 413 First Street | Crested Butte

A restoration property on the west side of Crested Butte. This large 2,962 sq. ft. house and unfinished addition has many possibilities. It's a 1,278 sq. ft. historic home and a large, 2-level unfinished addition all on a regular Town lot near Coal Creek. This versatile property has a large side yard and alley access for adding a rear garage. The well-located property in the heart of Crested Butte is a short walk to Elk Ave, trails and the free ski shuttle to the mountain. \$929,000 Under Contract!



#### **Grand Lodge Resort Condominiums**

West Tower king suite condos at the the base area. Includes galley kitchen and separate sitting area with pull-out. These full-ownership condominium residences come with Lodge amenities including pool, lobby staff, fitness center, spa, restaurant and eleva-Equipped) \$177,000



#### 28 Whiterock Avenue #1 in Town

Newly remodeled 1-bedroom first floor condominium residence in a quality complex on the west side. Includes king bedroom, real hardwood floors, W/D, covered private entrance and new kitchen and tile bath. This well-located condo is short-term tors. Unit 477 \$178,000 Unit 472 (ADA rental qualified with a strong rental history. location with great views for your mountain \$425,000



#### Roaring Judy Ranch Acreage

Level 35 acre tract at the end of Coyote Trail at Roaring Judy Ranch. This large parcel borders National Forest w/ a year-round spring, utilities to the property and year-round road in a high-mountain ranch setting. Dedicated trails for hiking, riding, and biking. A private life. \$328,000



### 619 Gothic Ave. #6, Crested Butte

A studio condominium residence in the center of Crested Butte at an attractive price. Sunspace features a sunny, plant-filled 3-story interior court. Includes hardwood floors, wall bed, stainless kitchen with pantry, in-unit full-size laundry, private rear entrance, and a 9'x15' private deck overlooking the spacious common area. Complex has paved parking and new roof and atrium windows. \$250,000





#### 729 Whiterock Avenue | Crested Butte

An outstanding new 5-bedroom Faust Builders home on the 8th Street greenway across from a delightful pond and walkable to all the enjoy-

ments of Crested Butte. The home has stunning views from many windows with the greenway preserving the majestic Mt. Crested Butte view. The collection of fine finishes and artisan refinement includes timber truss living area, natural rock fireplace, forged ironwork, hand-carved lighted stairs, reclaimed antique oak floors and other dramatic refinements. Outside, stone wainscoting, antique oak timber trusses and beautifully landscaped yard wrapped by hardwood and iron fencing. A charming accessory cottage and large garage enhance the mountain home adventure for you, your family and friends. \$3,950,000



#### 624 Butte Avenue Homesite in Crested Butte

An in-Town duplex or single-family homesite well-located on Butte Avenue with great views north to Paradise Divide and Mt. Crested Butte. This quality residential property can be for your single-family home or a duplex with a front door on Butte Ave. and good alley access onto the Sunshine Alley neighborhood at the south. Neighborhood is single family and smaller duplexes. Nearby amenities include the Ski Area bus stop only a half-block, the pedestrian path to Mt. CB is 2 blocks and the Slate River put-in is 2 ½ blocks for river activities. This versatile and appealing site for your home is walk-able to the Community School, Center for the Arts and all of the fine enjoyments of Crested Butte. \$719,000

## **Crested Butte South Land Opportunities:**

- 1759 BRYANT AVENUE | 0.39 Acres | Elevated, quiet, spring brook | \$155,000
- 81 BARBRA PLACE | 0.40 ac | Forested, great views, on fenceline | \$159,000
- 97 BARBRA PLACE | 0.40 ac | Terraced, trees, cul-de-sac location | \$159,000

401 Elk Avenue Crested Butte, CO 970.349.6653



# Representing Crested Butte's Finest Properties





**922 Belleview Avenue**A Stunning East Side Home Set for Completion Summer 2021 \$4,200,000



**821 Elk Avenue**Midtown Mountain's Latest In-Town Design on Rainbow Park \$3,950,000



**926 Belleview Avenue**Luxury Living and Mountain Views at the Edge of Crested Butte \$3,850,000



**18 Maroon Avenue**Coveted Historic West End Location, Incredible Interior Design \$3,600,000



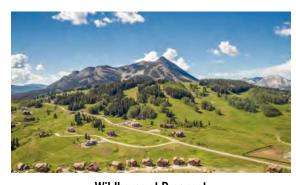
93 Hidden Mine Lane
Peace, Privacy, Views at Hidden Mine Ranch, Close to Town
\$2,895,000



**34 St. Andrews Circle**Newly Built 4-Bed Luxury Condos at Skyland
\$1,200,000



**4 Silver Lane**A Special Location at Gold Link Near the Slopes \$2,250,000



Wildhorse at Prospect
17 Development Parcels Across the Street from the Slopes
\$3,400,000

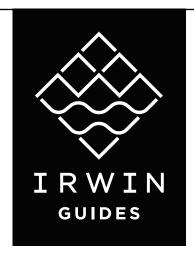


**3 Black Diamond Trail** Incredible Views, True Ski In - Ski Out Location \$3,895,000

# **Channing Boucher**

Broker Associate 970.596.3228 channingboucher.com

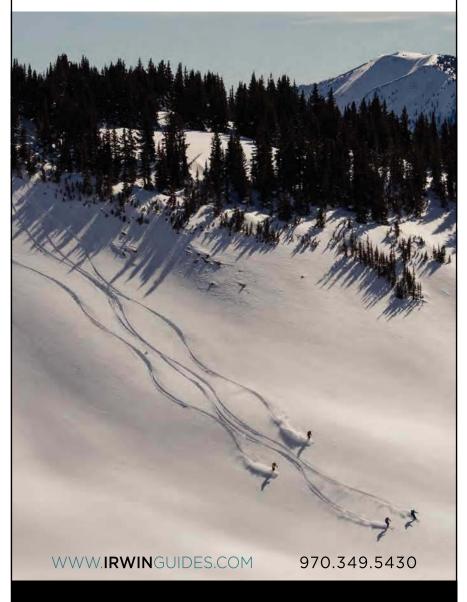




# GO WITH A GUIDE

#### **EXPLORE MORE.**

Safely explore the backcountry this winter with Irwin Guides. Whether new to Crested Butte's infamous backcountry terrain, or a seasoned local, get more turns in your day with our professional ski guides.



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CRESTED BUTTE VISITOR'S GUIDE

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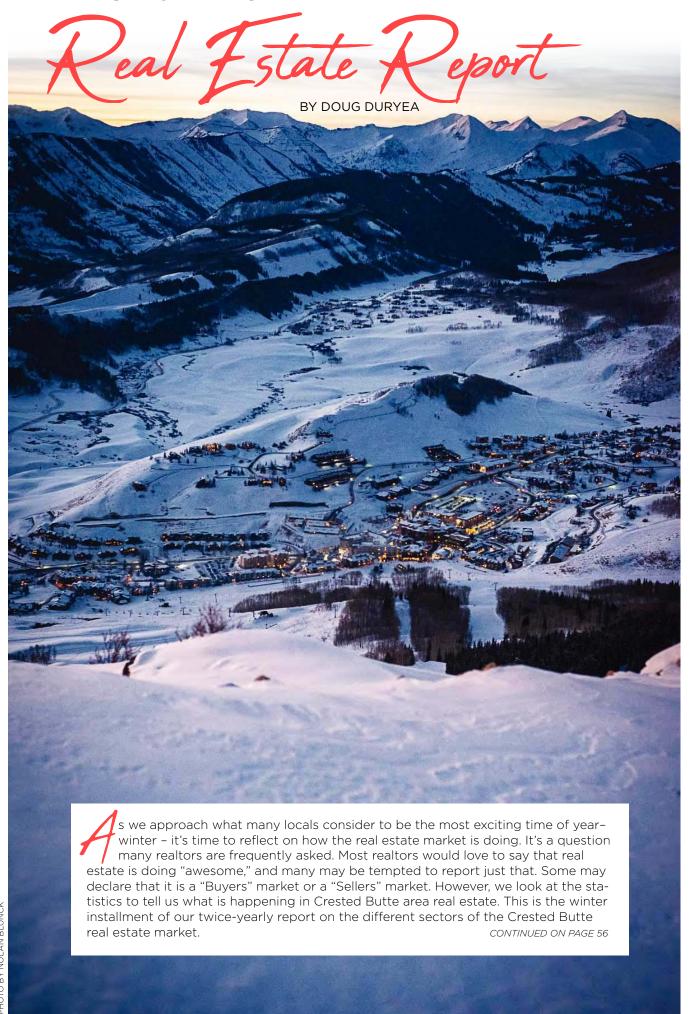


PHOTO BY NOLAN BLUNCK



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#### SINGLE FAMILY HOMES

Mt. Crested Butte

Single-family home sales in Mt. Crested Butte. Average "sold" prices are as follows:

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Year	<b>Number of Homes Sold</b>	Average Sale Price
2008	13	\$1,515,096
2009	13	\$1,212,108
2010	12	\$641,908
2011	22	\$882,068
2012	19	\$875,166
2013	22	\$1,034,055
2014	25	\$683,890
2015	26	\$968,403
2016	22	\$1,149,301
2017	30	\$1,015,340
2018	32	\$1,076,492
2019	24	\$1,101,062
2020 (first 10 months)	21	\$1,201,366

Currently, the average asking price for the 17 active single-family homes in Mt. Crested Butte is \$2,612,647. Prices range from \$1,199,000 to \$4,000,000.

Town of Crested Butte

In the town of Crested Butte the average sold price of a single-family home has varied widely:

Year	Number of Homes Sold	Average Sale Price
2008	12	\$1,037,750
2009	19	\$820,368



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- Check energy use
- Report an outage



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For more information, please call 970-641-3520.

2010	20	\$745,075
2011	17	\$1,197,367
2012	25	\$633,140
2013	26	\$912,836
2014	29	\$1,028,630
2015	26	\$803,403
2016	25	\$1,283,060
2017	23	\$1,363,623
2018	22	\$1,302,876
2019	21	\$1,734,223
2020 (first 10 months)	30	\$1,629,492

Currently, in the town of Crested Butte, there are 10 active single-family listings, ranging in price from \$1,053,000 to \$4,200,000. These homes have an average asking price of \$2,559,200.

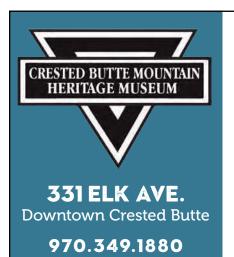
Skyland/Country Club area

The Skyland golf course area has seen the following activity:

Year	Number of Homes Sold	Average Sale Price
2008	0	0
2009	3	\$1,520,000
2010	7	\$905,357
2011	8	\$813,862
2012	4	\$651,250
2013	6	\$939,500
2014	2	\$1,412,500
2015	9	\$1,355,555
2016	6	\$1,733,166
2017	10	\$1,474,250
2018	5	\$1,566,700
2019	3	\$1,708,333
2020 (10 months)	8	\$1,875,000

There are presently two single-family homes for sale in the Skyland/Country Club area with an average asking price of \$3,079,500.

CONTINUED ON PAGE 58



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WWW.CRESTEDBUTTEMUSEUM.COM



# Real Estate Report

CONTINUED FROM PAGE 56

CB South

Average sold single-family home prices in CB South have experienced the following:

Year	Number of Homes Sold	Average Sale Price
2008	8	\$503,125
2009	9	\$450,500
2010	8	\$371,178
2011	20	\$337,580
2012	15	\$374,050
2013	20	\$396,870
2014	16	\$396,909
2015	18	\$484,972
2016	12	\$610,450
2017	18	\$632,444
2018	21	\$690,816
2019	15	\$726,133
2020 (first 10 months)	13	\$751,358

There is currently only one single-family home for sale in CB South at \$825,000.

#### **CONDOMINIUMS/TOWNHOMES**

Mt. Crested Butte

Here's a look at what's happening with Mt. CB condos:

Year	Number of Condos Sold	Average Sale Price
2008	35	\$482,097
2009	54	\$353,558
2010	62	\$332,174
2011	89	\$225,565
2012	77	\$254,062
2013	94	\$260,468
2014	131	\$253,451
2015	81	\$267,523
2016	147	\$264,869
2017	142	\$363,387
2018	133	\$372,831
2019	86	\$479,264
2020 (first 10 months)	95	\$458,694

Currently there are 59 condo/townhome units for sale in the MLS system in Mt. Crested Butte, ranging in price from \$139,000 to \$2,750,000. The average asking price for a mountain condo is currently \$480,487.

Town of Crested Butte

The condo/townhome market in the town of Crested Butte has witnessed the following growth statistics over the last few years:

Year	<b>Number of Condos Sold</b>	Average Sale Price
2008	7	\$521,714
2009	12	\$358,283
2010	10	\$301,440
2011	6	\$208,729
2012	9	\$303,500
2013	10	\$268,278
2014	11	\$426,250
2015	12	\$385,975
2016	11	\$421,454
2017	8	\$511,812
2018	14	\$502,122
2019	9	\$460,144
2020 (first 10 months)	9	\$740,286

There are presently seven condos/townhomes for sale in town ranging from \$250,000 to \$769,000.



# Real Estate Report

CONTINUED FROM PAGE 58

Skyland/Country Club area

The condo/townhome market at the Skyland/Country Club area has witnessed the following sales figures:

Year	<b>Number of Condos Sold</b>	Average Sale Price
2008	7	\$800,625
2009	5	\$307,500
2010	6	\$441,150
2011	9	\$380,555
2012	15	\$384,821
2013	11	\$476,043
2014	6	\$681,833
2015	2	\$586,250
2016	9	\$431,555
2017	11	\$666,340
2018	6	\$691,916
2019	9	\$593,500
2020 (first 10 months)	20	\$912,285

There are currently two condos/townhomes for sale in the Country Club area averaging \$1,297,500.

CB South

There are a few condo/townhomes in CB South. Sales statistics here show the following in recent years:

Year	Number of Condos Sold	<b>Average Sale Price</b>
2008	9	\$334,720
2009	7	\$302,285
2010	6	\$210,558
2011	18	\$110,000
2012	11	\$164,945
2013	16	\$166,600
2014	9	\$255,222
2015	22	\$220,968
2016	13	\$330,346
2017	17	\$344,617
2018	19	\$409,876
2019	23	\$454,147
2020 (first 10 months)	13	\$461,207

Presently, there are no condos/townhomes for sale in CB South.

CONTINUED ON PAGE 62







#### **VACANT LOTS (UP TO 5 ACRES)**

Mt. Crested Butte

Vacant land sales in the Mt. Crested Butte area have seen the following activity:

Year	Number of Lots Sold	Average Sale Price
2008	3	\$691,667
2009	2	\$602,500
2010	4	\$173,250
2011	6	\$187,083
2012	21	\$224,176
2013	13	\$156,000
2014	13	\$271,590
2015	13	\$265,346
2016	11	\$219,263
2017	24	\$308,912
2018	25	\$353,340
2019	12	\$268,474
2020 (first 10 months)	11	\$393,854

#### THE **CRESTED BUTTE**

# Real Estate Report

There are currently 35 active land listings for sale in Mt. CB, ranging in price from \$175,000 to \$3,200,000, with an average asking price of \$478,054.

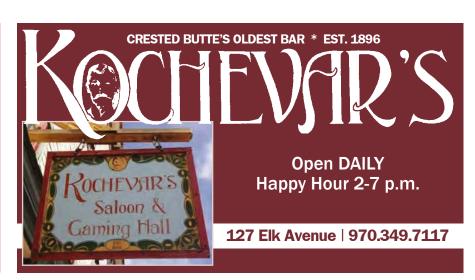
#### Town of Crested Butte

Residential lot sales in the town of Crested Butte have done the following:

Year	Number of Lots Sold	Average Sale Price
2008	5	\$678,750
2009	3	\$418,333
2010	5	\$399,350
2011	6	\$469,333
2012	7	\$371,571
2013	7	\$631,642
2014	5	\$466,435
2015	10	\$546,800
2016	10	\$635,100
2017	6	\$724,999
2018	3	\$816,666
2019	6	\$1,120,833
2020 (first 10 months)	10	\$1,131,950

There are now 18 vacant town lots for sale with an average asking price of \$1,139,555 (ranging from \$719,000 to \$1,320,000).









#### Skyland/Country Club area

The Skyland area has seen the following land sales activity over the years:

Number of Lots Sold	Average Sale Price
4	\$320,000
5	\$258,833
4	\$217,475
4	\$54,025
5	\$240,500
3	\$116,665
5	\$179,800
8	\$218,500
5	\$195,000
22	\$233,318
16	\$249,875
7	\$261,900
13	\$270,673
	4 5 4 4 5 3 5 8 5 22 16 7

As of November 1, 2020 there were 18 active homesite listings in the Skyland/Country Club area with an average asking price of 454,166. Prices range from 189,000 to 1,395,000.

#### CB South

Here are the statistics for residential vacant land prices in CB South:

Year	Number of Lots Sold	Average Sale Price
2008	7	\$143,143
2009	6	\$71,000
2010	2	\$77,000
2011	13	\$37,238
2012	13	\$43,807
2013	9	\$43,861



2014	13	\$62,153
2015	36	\$68,277
2016	25	\$75,410
2017	23	\$83,739
2018	38	\$89,902
2019	25	\$149,756
2020 (first 10 months)	13	\$110,384

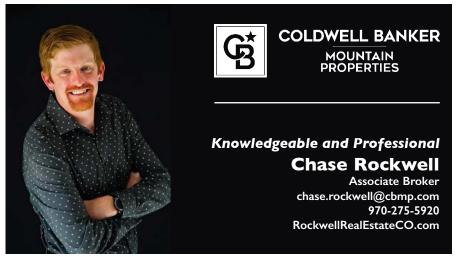
There are currently 40 residential lots for sale in CB South averaging \$159,185 per lot. Prices range from \$69,000 to \$375,000.

CONTINUED ON PAGE 66









# FREE SHUTTLE



# WINTER SCHEDULE

Operating through the 2020-2021 ski season

#### **TOWN SHUTTLE**

#### **EVERY 15 MINUTES — 7:10 AM to Midnight**

Crested Butte to Mt Crested Butte

STOP FIRST BUS LAST BUS TIMES Old Town Hall :10, :25, :40, :55 7:10 AM 11:40 PM 6th & Belleview :14, :29, :44, :59 7:14 AM 11:44 PM :00, :15, :30, :45 4-Way Stop 7:15 AM 11:45 PM

Mt Crested Butte to Crested Butte

Mountaineer Square :00, :15, :30, :45 7:30 AM Midnight

## **THREE SEASONS CONDO LOOP**

Serves Three Seasons, Outrun, Ski Jump, Mountain Sunrise and Chateaux Condos and Marcellina Apts

STOP TIMES FIRST BUS LAST BUS
Mountaineer Square :00 :15 :30 :45 8:00 am 10:45 pm

#### **COLUMBINE CONDO LOOP**

Serves Whetstone Rd, Columbine Condos, Mt CB Town Hall, Paradise Rd. and Eagles Nest Condo.

STOP TIMES FIRST BUS LAST BUS
Mountaineer Square :25 8:25 am 10:25 pm

#### **SNODGRASS LOOP**

Serves intersections on Gothic Rd north of the resort, Snodgrass TH and Paradise Rd.

STOP TIMES FIRST BUS LAST BUS

Mountaineer Square :55 7:55 am 9:55 pm

#### **CRYSTAL/CASTLE CONDO LOOP**

Serves Pitchfork, Crystal Rd, Castle Rd, Hunter Hill Rd, Snowmass Rd

STOP TIMES FIRST BUS LAST BUS Mountaineer Square :10 :40 8:10 am 10:40 pm

#### **CB SOUTH**

Mountain Express and the Gunnison Valley RTA provide free bus service between CB South and Mt. Crested Butte during the winter season. For complete CB South bus schedule and information call 970.349.5616 or www.mtnexp.org or www.gunnisonvalleyrta.org.



# 2020-2021 COVID-19 OPERATIONS

The health and safety of our passengers and drivers is our top priority. In partnership with local and state authorities, Mountain Express will be implementing COVID-19 safety protocols as necessary given the health status of our community. Please visit mtnexp.org for up-to-date rules and regulations for riding our buses.

Mountain Express info line (970) 349-7318 ofc (970) 349-5616 www.mtnexp.org



#### THE CRESTED BUTTE



#### **RANCHES/11+ACRE SITES**

Ranches and tracts of land between 11 to 45 acres in the Crested Butte area (CB area = Rural CB, CB South, Town of CB, Mt. CB & Rural Mt. CB). Statistics show the following in this market:

Year	<b>Number of Parcels Sold</b>	Average Sale Price
2008	7	\$1,019,286
2009	4	\$1,410,000
2010	3	\$758,000
2011	4	\$277,250
2012	4	\$287,500
2013	9	\$442,111
2014	4	\$260,000
2015	5	\$413,000
2016	10	\$262,500
2017	4	\$606,875
2018	15	\$436,800
2019	6	\$381,891
2020 (first 10 months)	8	\$854,937

Currently there are 50 listings of ranches/11+acre parcels in the CB area, ranging in size from 11 to 45 acres. These parcels have an average asking price of \$893,346 per homesite. Most of the larger parcels can be found at the Danni Ranch, Whetstone Mountain Ranch, Red Mountain Ranch, Trappers Crossing, Roaring Judy Ranch, and The Smith Hill Ranch.

#### **OVERALL PICTURE**

Overall, real estate sales in all categories (residential, vacant land, ranchland and commercial) have resulted in the following numbers in the Crested Butte area:

Year	Number of Listings Sold	<b>Total Sales Dollars</b>
2008	155	\$109,126,355
2009	160	\$84,438,857
2010	172	\$80,472,462
2011	275	\$107,199,003
2012	265	\$102,499,018
2013	329	\$144,299,223
2014	328	\$146,822,075
2015	356	\$162,997,659
2016	365	\$181,053,197
2017	435	\$249,649,770
2018	442	\$235,633,658
2019	317	\$225,237,185
2020, (first 10 months)	345	\$275,841,754

As of November 1, 2020 there were 121 properties under contract representing another \$110,536,999 in potential sales dollars for this year.

We are bullish on the continuation of a robust real estate market this winter. Our inventory levels continue to drop throughout the area and demand continues to be strong, even in the off-season months. Builders and developers are very busy with new homes and projects, and mortgage rates remain very attractive. All these are very encouraging signs of continued strength in Crested Butte real estate.

The above figures and data were taken from Gunnison Country Association of Realtors' MIS system

Doug Duryea is the Managing Broker/Realtor for Crested Butte Resort Real Estate in Mt. Crested Butte, CO. He can be contacted at 970-275-2355, duryea.doug@gmail.com or www.cbliving.com.

## **TEMPERATURE**

Crested Butte Average Temperatures						
	Low	High				
January	4.0°	28.4°				
February	0.9°	32.2°				
March	7.0°	38.4°				
April	18.0°	46.9°				
May	27.7°	58.7°				
June	33.2°	70.4°				
July	38.3°	75.4°				
August	37.5°	74.0°				
September	30.1°	66.2°				
October	20.6°	55.9°				
November	8.4°	41.8°				
December	1.9°	31.0°				

## **ELEVATION**

7,703 ft.
8,025 ft.
8,515 ft.
8,885 ft.
9,350 ft.
9,500 ft.
10,000 ft.

## **MEDIAN AGE**

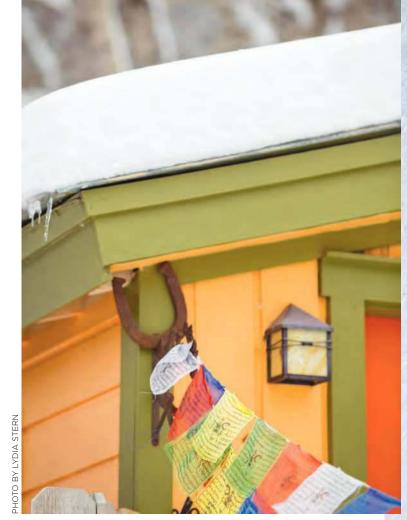
1990	30.2
2000	30.6
2010	34.4
2014	34.1

## **ANIMAL POPULATION**

Cows	30,713
Sheep	7,924
Deer	17,000
Elk	10,300
Beaver	1,500
Antelope	290
Big Horn Sheep	700
Dogs in Crested Butte	329

#### **POPULATION**

	Crested Butte	Mt. CB
2009	1,522	873
2010	1,487	801
2011	1,497	799
2012	1,502	805
2014	1,541	809
2015	1,577	823
2016	1,610	833
2017	1,656	850



_	_
2005	59
2006	66
2007	58
2008	88
2009	45
2010	58
2011	67
2012	67
2013	62
2014	80
2015	98
2016	75
2017	82
2018	108
2019	76



## **EDUCATION**

Cres	sted Butt	e Comr	nunity S	chool Er	nrollmer	nt 2009 -	present
	2010	2011	2012	2013	2014	2015/16	2016/17
IZ.	50	17	17	11	60	57	70

	2010	2011	2012	2013	2014	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21
K	59	43	43	44	60	57	39	62	45	45	51
1	50	63	41	41	62	63	58	41	65	44	59
2	54	54	75	74	48	67	65	56	46	69	51
3	51	52	54	53	40	50	65	69	59	46	70
4	55	51	56	56	71	49	52	67	70	62	50
5	37	57	53	54	49	71	49	49	69	73	64
6	39	36	58	58	59	51	70	53	52	76	74
7	40	42	36	38	49	57	49	65	55	54	76
8	30	42	41	40	60	49	63	48	68	58	51
HS	136	131	135	137	150	176	195	207	224	243	245

# **SALES TAX**

	Crested Butte	Mt. CB
2008	\$2,115,764	\$1,667,226
2009	\$1,930,976	\$1,259,780
2010	\$1,963,859	\$1,490,169
2011	\$1,781,910	\$1,592,005
2012	\$2,217,714	\$1,273,520
2013	\$2,600,600	\$1,504,508
2014	\$2,865,854	\$2,093,739
2015	\$3,147,975	\$2,214,332
2016	\$3,705,097	\$2,304,272
2017	\$3,981,095	\$2,566,944
2018	\$4,773,864	\$2,734,176
2019	\$4,423,711	\$2,637,750

## **ASSESSED VALUATION**

	Crested Butte	Mt. CB
2008	\$103,625,840	\$165,912,960
2009	\$106,712,940	\$171,604,450
2010	\$106,373,220	\$172,236,500
2011	\$84,931,910	\$106,732,960
2012	\$83,983,950	\$108,922,510
2013	\$79,564,700	\$77,740,440
2014	\$79,288,000	\$77,931,160
2015	\$87,341,320	\$81,378,770
2016	\$86,570,000	\$82,047,840
2017	\$96,183,360	\$94,393,800
2018	\$96,029,650	\$93,084,530
2019	\$115,302,900	\$114,432,530

## PARTING SHOT

